

Message Text

UNCLASSIFIED

PAGE 01 TUNIS 05262 260711Z

16

ACTION NEA-09

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /017 W

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R 260640Z AUG 74

FM AMEMBASSY TUNIS

TO USDOC WASHDC

INFO SECSTATE WASHDC 6632

UNCLAS TUNIS 5262

DEPT FOR NEA/AFN

E.O. 11652: N/A

TAGS: BEXP, TS

SUBJECT: TRADE OPPORTUNITY FOR EQUIPMENT TO DEVELOP SEHIB
PHOSPHATE MINE

REF: STATE 5166

1. MR. ABDELHAMID REGUIUI, DIRECTOR GENERAL OF AUTONOMOUS SEMI-STAAL TRADE ENTERPRISE, AGRICULTOR, ACTIVELY SEEKING SUPPLIERS OF AMERICAN EQUIPMENT SUITABLE FOR VERY LARGE IBRD-FINANCED PROJECT TO DEVELOP NEW PHOSPHATE MINE IN SOUTHERN TUNISIA DESCRIBED REFTEL. COMPANY PRESENTLY IS AGENT FOR INTERNATIONAL HARVESTER, WORTHINGTON CORPORATION, GALION IRN WORKS, CUMMINS ENGINES, WARNER AND SWASCY AND CO., AND DAVEY COMPRESSORS CO. IT WOULD ALSO LIKE TO REPRESENT OTHER U.S. SUPPLIERS IN PROVIDING SPECIALIZED EQUIPMENT FOR MINE DEVELOPMENT NOT AVAILABLE FOR COMPANIES IT PRESENTLY REPRESENTS. FIRM SUGGESTS THAT EITHER IT (A) SEEK TO PREQUALIFY AS SUPPLIER FOR THIS OTHER SPECIALIZED EQUIPMENT, WHICH IT WOULD THEN OBTAIN FOR U.S. COMPANIES, OR (B) ACT AS LOCAL AGENT TO U.S. FIRMS WHO WILL PREQUALIFY AS SUPPLIERS DIRECTLY WITH GAFSA CO. AND ITS CONSULTING FRENCH ENGINEERS HEURTEY IN ACCORDANCE REFTEL.

2. USDOC ASKED TO BRING AGRICULTOR'S INTEREST TO ATTENTION APPROPRIATE U.S. FIRMS OR PUBLICIZE IN UNCLASSIFIED

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COMMERCE TODAY. INTERESTED U.S. FIRMS SHOULD

CORRESPOND DIRECTLY WITH REGUIUI, 54 RUE DE TURQUIE,
TUNIS. EMBASSY HAS GIVEN FIRM SOME NAMES OF U.S.
MANUFACUTURERS OF MINING EQUIPMENT TO WHOM FIRM IS
WRITING DIRECTLY.
SEELYE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 AUG 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974TUNIS05262
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740235-0091
From: TUNIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740816/aaaaantu.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: STATE 5166
Review Action: RELEASED, APPROVED
Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 12 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <12 JUN 2002 by reddocgw>; APPROVED <24 JAN 2003 by martinjw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRADE OPPORTUNITY FOR EQUIPMENT TO DEVELOP SEHIB PHOSPHATE MINE
TAGS: BEXP, TS
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005